

TIMES - VIRGINIAN

In the Heart of the Dark Tobacco Belt
Appomattox, Virginia
Established 1892

CALVIN H. ROBINSON, Publisher.
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Address all correspondence to the Times-Virginian, Appomattox, Va.

Editorial

REDISTRICT NOW?

A move has started to have the special session of the legislature convening August 17, redistrict the state of Virginia, as required according to congressional distribution.
The Times-Virginian feels that surely this move, no matter how important it will be, can wait until the next regular session and a special session should devote itself solely to immediate prohibition and relief problems. To inject a matter of admitted political juggling into an atmosphere of business welfare of the state would mar the output of the special session. If extra time is available after the beer repeal and public work legislation, that time should be devoted to straightening out the financial dilemma of the state board of education.

APPOMATTOX IN THE HEADLINES

Nature and historical fact continue to keep Appomattox in the limelight. First Professor Havilah Babcock catches a huge turtle that makes statewide headlines and now comes word that Iowa school-marks will visit Appomattox July 31. Publicity never hurt any town and every inch of news matter about Appomattox is turned into dollars and cents.

TRADE AT HOME?

A merchant recently related to the writer an experience that happened near here. He claimed that one of his own neighbors had recently driven off to a nearby city and paid \$2.50 for a pair of shoes . . . and he lamented . . . "I could have sold her a pair of nice shoes just as good for \$1.95."
This particular merchant felt he had a case and elaborated his arguments. He said, "Now you are an editor and reach the people . . . you ought to write an editorial calling upon the people to spend their money at home. We home merchants pay taxes here and support everything around town and we are entitled to the trade. And here is a typical case just mentioned showing that the home merchant can sell goods as cheap or cheaper than the city merchant."

We are telling this because it is an actual experience. The editorial we are writing is, however, from the angle of the customer and not of the merchant in question—because after all it is said and done—it is the customer's view-point that decides where the trade goes, unless the merchant is able to control the customer's view-point.

Our own experience is that the public will buy where and when it is convinced that it is given greatest VALUE, QUALITY and SERVICE.
ADVERTISING is the ONLY way the merchant has of telling his message to his customers or trade area. Here's an experience related in an article in a paper coming to our desk this week. A merchant, on his way home to lunch came up with a neighbor carrying a bundle. "How much did you pay for that article?" he asked. "\$3.00," was the reply. "My, I could have sold it for you for \$2.25, wouldn't you?" "Well," came back the reply, "I've been taking your county paper for 25 years, and I have never seen any sort of a notice or advertisement from you saying that you had this article or what your price was. I did see it advertised from another place at \$3 and I bought it. Lots of my friends would buy from you if they knew WHAT YOU HAD TO SELL AND HOW MUCH YOU WANTED FOR IT."

Think of that Mr. Business Man. The city merchant has learned a lesson. He knows that he is in a highly competitive field. He knows that dozens and dozens of other stores are anxious to get his customers and the new customers in his trade area. He has learned that the modern customer makes up his or her mind as to what and where to buy before the shopping tour starts—from the ads. The modern housewife studies the grocery ads, for example, and makes up a list like this: "Sugar . . . butter and bacon from . . . 's; flour and . . . 's; pineapples from . . . 's; . . . etc." How come? Because honestly trying to save the family budget.

That's the sort of conditions the successful merchant must realize and meet. It isn't that they have anything in the world against their home merchant. Prices and quality being fairly equal, they WILL trade at home. But the merchant must let them know . . . because the COMPETING CITY MERCHANT DOES. This paper is convinced that each week upwards of \$1,000 in cash money is spent away from Appomattox that the customers would be glad to keep at home . . . if they knew WHAT goods and prices the home merchant had to offer. But they are not "buying blind" . . . not in 1933 they are not. The answer to the question of "Trade at Home" lies with the merchant. Business will continue to drift off to the city in large and larger volume until an intensive move is made to keep the local public informed as to price, quality and service available at home. A merchant can invest \$500 in a fine stock of shoes, for example, and meet city prices—but until he lets the trading public in his area KNOW ABOUT IT THROUGH ADVERTISING, the shoe trade will continue to flock to the city. It's just human nature, that's all.

While in Lynchburg store your car at
ABBOTT BROTHERS
1100 Commerce Street
Ford's Specialty—General Repair
WORK DONE ON SHORT NOTICE
1100 Commerce Street Phone 1112

BUSINESS IS GOOD

The farmer sells a load of wheat
And all the world grows
Fair and sweet.
He hums a couple of cheerful tunes,
And pays the Grocer for his purchases.
The Grocer, who has had the blues,
Now buys his wife a pair of shoes.
That ten the Shoeman thinks
God-sent,
And runs and pays it on the rent.
Next day the Rent man hands the bill.
To Dr. Carver for a bill.
And Doctor Carver tells his frau
That business is improving now.
And cheers her up and says:
"You've been quite feeble for a year.
I'm thinking you should have a rest.
You'd better take a trip out West."
And in a couple of days the Frau
Is on the farm of Joshua Howe.
She pays her husband to Farm-er Howe.
Who takes her bill and says,
"I love you."
Here's something that just can't be beat;
This bill's the one I got for
He hums a couple of cheerful tunes,
And goes and buys a lot more groceries.

Animal Ages
A sheep lives ten years.
A cat lives fifteen years.
A lion lives twenty years.
A camel lives forty years.
A dog lives fourteen years.
A squirrel lives eight years.
A canary will live six years.
A crow will live six years.
An ox lives twenty-five years.
A horse lives twenty-five years.
A swan lives twenty-five years.
A whale lives three hundred years.
A tortoise lives four hundred years.
A parrot lives one hundred and twenty-five years.

PEERY STRONG FOR COUNTY ROADS

Favors Continuing Present County Road Plan While Mr. Deal Would Destroy

Judge George C. Peery, candidate for Governor, is deeply interested in the development of the farm to market roads of Virginia as well as the state highway system. He has taken a strong stand on the road question, stating that he stands firmly for the county road plan adopted last year when the State took over the county roads and formed them into the secondary system of state highways. This enabled a reduction of nearly 10 per cent in the local tax levies, which has been especially helpful to the farmers and land owners at a time when they were making no profit on their products. At the same time, the maintenance of the county roads by the State has generally shown great improvement over local methods, and this plan is regarded as one of the most important developments ever made in Virginia.

Despite the success of the county road plan and the savings to the taxpayer, one of Judge Peery's opponents, Mr. J. T. Deal, would so materially reduce the State's road funds as to seriously endanger the maintenance of county roads. By Mr. Deal's proposal the road funds would be more than cut in half, which would be a calamity to the secondary system as well as the state highways.

Tells How She Took 4 in. off Hips, 7 in. off Waist

In 40 days of taking Kruschen Mrs. Helen Blau, of New York City reduced 26 1/2 lbs.—took 4 inches off hips, 3 inches off bust and 7 1/2 inches off waist. She writes: "I haven't gone hungry a moment. I feel fine and look 10 years younger."
To get rid of double chin, bulging hips, saggy rolls of fat on waist and upper arms SAFELY and without discomfort—the safe time to build up glorious health and acquire a clear skin, bright eyes, energy and vivaciousness—look younger and feel it—take a half teaspoonful of Kruschen Salts in a glass of hot water every morning before breakfast.
One jar lasts 4 weeks and costs but a trifle at any drugstore the world over. Make sure you get Kruschen because it's SAFE. Money back if not joyfully satisfied.

HEALTH ODDITIES
DR. C. S. Waring
RESEARCH DIRECTOR
A.D.S. FELLOWSHIP

1,500,000 PERSONS ARE ENGAGED IN MAKING SICK AMERICANS WELL.

THE FIFTH CENTURY (B.C.) METHOD OF TREATING DISLOCATED VERTEBRAE WAS TO BIND THE PATIENT TO A LADDER, RAISE THE LADDER BY CABLE TO THE TOP OF THEIR FORMAS TO INVOKE THE SPIRIT OF THE GODS FOR THEIR PATIENTS.

R. ON PRESCRIPTIONS MEANS "TAKE" THE SYMBOL OF JUPITER, IT WAS PLACED BY EARLY PHYSICIANS AT THE TOP OF THEIR FORMAS TO INVOKE THE SPIRIT OF THE GODS FOR THEIR PATIENTS.

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Cheering Business Notes

OPTIMISTIC NOTES
The weekly index of business compiled by The New York Times showed another sharp gain when it jumped from 91.4 to 93.8 for the week ended June 24. The corresponding figure for last year was 65.0.
While cotton forwarding did not play as important a part in the rise, it might be interesting to compare the figures for the past week, 262.2 with the figures for 1932, 64.9.

Prices Up
According to Dunn's Review, commodity prices rose 6 5/8 per cent during June as compared with 4 5/8 per cent in May and 4 1/4 per cent in April. It has advanced 16 7/8 per cent above the lowest average for the year, reached on March 1.

LOANS!
To Automobile and Truck Owners
(Current Models)
In a pleasant, confidential, dignified manner we will refinance cars and reduce the payments.
Quick Service - Largest Company - Lowest Rates
Seaboard Small Loan Corp.
J. A. Hillman, Assistant Treasurer
WALL BUILDING LYNCHBURG, VA.
M. AVIS BROWN, Representative Appomattox Co.

THE FIRST NATIONAL BANK
Of Lynchburg, OFFICERS:
E. P. Miller, President
H. B. Barker, Vice-President
J. D. Owen, Vice-President
J. L. Jones, Assistant Cashier
L. L. Nicholas, Assistant Cashier
Eight Million Five Hundred Thousand Dollars
THE OLD, BIG, STRONG BANK

Stop At
MURPHY'S HOTEL
"In the Heart of Everything"

Health Record In This County Shows Marked Improvement

Statistics Shown
According to statistics recently received by the State Department of Education there has been a considerable improvement over the previous session in the health status of school children of Appomattox county. J. A. Burke, school superintendent, members of the school board and the local health unit are to be congratulated for their efforts to raise the health standards of the county. By emphasizing the health program in the schools, the number of five-point pupils has been increased by 262. At the close of the 1931 session, 1,057 school children had been immunized against smallpox. However, due to intensive work along this line, this number has been raised to 1,907—a gain of 850.

Such results are indeed encouraging since they have been effected in spite of financial difficulties. It is hoped that the immunity status of the school children in this county will next year be raised to 100 per cent, and that similar gains be obtained in the fight against other prevalent diseases.
EHRLICH'S
Optometrist - Optician
Eyes Examined—Glasses Fitted
PRESCRIPTION WORK A SPECIALTY
1107 Main Street
LYNCHBURG, VA.
Send Us Your Repair Work
We Pay Postage

Don't Forget This

In our pursuit of material gain or of fleeting pleasures, we sometimes forget this bit of truth, tucked away in the middle of Roosevelt's inaugural speech:
"Happiness lies not in the mere possession of money; it lies in the joy of achievement, in the thrill of creative effort. The joy and moral stimulation of work no longer must be foreign to the mad chase of evanescent profits. These dark days will be worth all they cost us if they teach us that our true destiny is not to be ministered unto but to minister to ourselves and to our fellow men."

Wheat has advanced approximately 50 cents per bushel when this is applied to the carry-over of 350,000,000 bushels and the crop of five hundred million bushels, the gain in the market value of wheat has been about \$425,000,000.

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Bank Of Appomattox
"Bank With Us And You Can Bank On Us."

It Takes More Than Salts, Calomel, Mineral Waters, Oils, or Laxative Pills To Arouse a Sluggish Liver

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"In the Heart of Everything"

Interesting Personal And Social News From Our County Correspondents

STONEWALL
July 19.—A B. Y. P. U. social was held in the home of Rev. W. T. Henderson last Thursday evening from six to ten P. M. Various games furnished entertainment for the evening. Ice tea, lemonade and cake were served. The G. A. R. and K. A. G. of Holyon Baptist church held their regular monthly meeting in the home of Mrs. G. P. Jennings, Sunday evening at two P. M.
Misses Louise Turner, Mary and Annie S. Davidson spent Sunday with Miss Agnes Jennings, near here.
Messrs. J. S. Whitten and S. B. Anderson spent a few days last week in Nelson.
Miss Agnes Christian is spending some time in Chicago attending World's Fair.
Miss Maude Burnette is spending some time with her cousin, Miss Ivey Wiley, in Roanoke.
Miss Faye Stratton is spending sometime with relatives in Richmond.
Miss Kate Davidson has returned to her home here after an extended visit with relatives in Lynchburg.

EVERGREEN
July 19.—The Rev. J. E. White is conducting revival services at the Methodist church here, assisted by Layman J. T. Flowers, of Lynchburg.
We are very sorry to hear of the serious illness of Mrs. Pennick Harvey.
Mr. and Mrs. Oscar Baker and little son, of Richmond, were the weekend guests of his mother, Mrs. Emma Thomas, near here.
Miss Madien Lee, who has been visiting relatives in Roanoke and Christiansburg, has returned here.
Mrs. Lella Baker, who has been spending some time with Mrs. Emma Thomas in Christiansburg, has returned here.
Ernest Farrar has returned home after undergoing an appendicitis operation at Memorial Hospital.
Miss Alice Ransom spent the weekend with home folks here. Mr. and Mrs. H. C. Staples visited her parents, Mr. and Mrs. B. W. Staples, at Spout Spring, Monday.
A group of our young people motored to Brookneal and Rush's Pond Sunday.
Mr. and Mrs. S. R. Paulett are the proud parents of a son, born July 13.

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Mrs. W. S. Wood and several friends from near Buffalo Station, passed here Tuesday en route for Andersonville to visit friends there.
Mr. and Mrs. Melvin Spiggle, Mrs. Meris Esthers and little daughter, and Miss Pauline Spiggle, all of Lynchburg, Mr. and Mrs. E. S. Shively, of Appomattox were Sunday guests in the home of W. W. Thornhill Sunday.
Mr. C. M. Dixon, of Somerville, Ala., who has been visiting here for several weeks in spending this week with his sister, Mrs. R. M. Brown, near Shipman.
Mr. and Mrs. T. R. Thomas and Mrs. N. L. Turner, of Lynchburg, and Mrs. Cora Scruggs, of Roanoke, Mr. and Mrs. George F. Langran and son, George, of Appomattox; Mrs. Jewel Holcomb, of James, of Denison, Texas, were visitors in the Marks' home Sunday.

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COLEMAN REUNION
Three generations, children, grandchildren and great-grandchildren of Mrs. A. E. Coleman held their annual family reunion at their home near here Tuesday, July 4.
Following their usual custom a beautiful dinner was served on the lawn after which the speakers made some nice talks. It was enjoyed by all. The Rev. Royal, of Lynchburg; Rev. T. H. Fitzgerald, of Richmond; Rev. S. B. Stubbs, of Norfolk.
Mrs. Coleman who is now in her 84th year, is just proud of her fine family and they in turn are deeply devoted to her. The children are: Joe George, Luther Coleman, of Lynchburg; Ran Coleman, of Charlottesville; Moses Coleman, of Washington, D. C.; Mrs. A. B. Ferguson, Stapleton; Mrs. W. R. Cheadle Pampin; Mrs. Robert Holycross, Appomattox; Mrs. W. A. Chapman, Lynchburg; Mrs. W. R. Baldwin, Appomattox. Many relatives and friends were present and all had a most enjoyable time.

DILLWYN
July 15.—Mr. and Mrs. Allen Jeter and family of Powhatan, visited her sister, Mrs. C. R. Wood, last Sunday.
Miss Lelia Gilliam has as guests, her niece and nephew from Woodland, N. C.
Dr. and Mrs. Glover and Dorothy were here Tuesday of last week.
Miss Lucile Jones is visiting Mrs. Nancy Powell, at Virginia Beach.
Miss L. M. Jones spent the weekend with her mother, Mrs. L. S. Morgan in Arvonita.
The quarries are in operation at Arvonita again, providing work for 300 or more men.
The James River Association will meet with the Dillwyn church July 27 and 28. The women of the local church will sell sandwiches, cold drinks, etc.

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July 15.—Mr. and Mrs. Allen Jeter and family of Powhatan, visited her sister, Mrs. C. R. Wood, last Sunday.
Miss Lelia Gilliam has as guests, her niece and nephew from Woodland, N. C.
Dr. and Mrs. Glover and Dorothy were here Tuesday of last week.
Miss Lucile Jones is visiting Mrs. Nancy Powell, at Virginia Beach.
Miss L. M. Jones spent the weekend with her mother, Mrs. L. S. Morgan in Arvonita.
The quarries are in operation at Arvonita again, providing work for 300 or more men.
The James River Association will meet with the Dillwyn church July 27 and 28. The women of the local church will sell sandwiches, cold drinks, etc.

Thousands of Women Have Taken Card on Their Mothers' Advice

It is an impressive fact that many women have said they learned of the value of Cardol from their mothers.
What stronger evidence of her confidence in a medicine could a mother have than that she advises her daughter to take it?
Cardol has given the credit for relieving so many cases of womanly ailments that it is widely and favorably known. Druggists, everywhere, if you ask them, will tell you that Cardol is a safe, reliable, and effective remedy for all the ills of women.
If you are weak, run-down, suffering monthly, take Cardol. Take it as a regular course of treatment and try it thoroughly. As your health improves, you will share the enthusiasm of thousands of women who have written to say "Cardol helped me."

Renew Your Health By Purification

As a physician will tell you that "Perfect Purification of the System is Nature's Foundation of Perfect Health." Why not rid yourself of chronic ailments that are undermining your vitality? Purify your entire system by taking a thorough course of Calumina. It takes a week for several weeks—and see how Nature rewards you with health.
Calumina purify the blood by acting on the liver, kidneys, stomach and bowels. In 10 cts. and 25 cts. packages. All druggists. (Adv.)
\$2 a week to support her L. J. ship. The coming of a great Britain's poorest poorest related in the American Weekly magazine section with next Sunday's Washington Herald.

Thank You, People Of Appomattox . . .

WE wish to express our sincere appreciation for the confidence you have shown in this bank and your sympathetic support during the recent bank holidays. This institution faces the future with confidence, certain that the crisis has passed and this county is now on its way to definite business recovery. The continued confidence of the people is essential to speedy improvement . . . We can make the future what we will by working together. We are counting on you.

Farmers National Bank

On July 30, at 8 P. M., in

the NEW Electric Range is

A Cooking Machine.. EXACT as the engineer's watch on the 20th Century Limited



THE engineer's watch which controls the operation of a limited train must be accurate to the second, for upon it depends the convenience and well-being of the passengers entrusted to his care. The controls of an Electric Range are as accurate as a fine watch, and, rightly so, for they must conduct the cooking operation alone, without the guiding hand of an "engineer." Two scientifically exact instruments do this—the electric clock and the electric thermostat. That clock gives you automatic control of the time for starting the meal and the period during which it cooks. The thermostat assures an absolutely fixed heat by means of accurately regulated temperatures at all times. These two vigilant watchmen insure perfect results. That's why over 1,000,000 women cook electrically. Why not learn more about Electric Cooking and its many advantages over any other means of cooking? Without obligation, just "phone or stop at the display rooms of any merchant selling electric ranges. See 1933 today.

VIRGINIA PUBLIC SERVICE COMPANY

There's no weather so hot that you can't find quick relief in a new Chevrolet. Climb in this car, twist a convenient handle, and a brisk, fresh breeze springs up as if by magic. You are batted in soothing coolness from head to foot. You are back to normal in no time at all—refreshed, relaxed and rested. And the feature that performs this priceless service is a feature found in no other low-priced car. It's Fisher Ventilation, so designed that you

make your own breeze as you drive.